

Title: Real Estate Analyst I

FLSA Status: Non-Exempt

BRIEF DESCRIPTION:

The purpose of this position is to provide entry-level analytical support to the Real Estate Department's acquisition and sales, property management, joint development, and administration functions. This is accomplished by researching and reporting information; coordinating activities between parties and departments; assisting with reviewing and editing contracts, legal descriptions, maps and other data, maintaining records, maintaining databases, assisting with the proposal process, and maintaining department and work records.

ESSENTIAL FUNCTIONS:

Note: This information is intended to be descriptive of the key responsibilities of the position. The list of essential functions below does not identify all duties performed by any single incumbent in this position. Additionally, please be aware of the legend below when referring to the physical demands of each essential function.

(S) Sedentary	(L) Light	(M) Medium	(H) Heavy	(V) Very Heavy
Exerting up to 10 lbs.	Exerting up to 20 lbs.	Exerting 20-50 lbs.	Exerting 50-100 lbs.	Exerting over 100 lbs.
occasionally or negligible	occasionally; 10 lbs.	occasionally; 10-25 lbs.	occasionally; 10-25 lbs.	occasionally; 50-100 lbs.
weights frequently; sitting	frequently; or negligible	frequently; or up to 10 lbs.	frequently; or up to 10-20	frequently; or up to 20-50
most of the time.	amounts constantly; OR	constantly.	lbs. constantly.	lbs. constantly.
	requires walking or standing	_		_
	to a significant degree.			

#	Code	Essential Functions	% of Time
1	S	Interprets real estate contractual arrangements, maintains records and inventories, manages databases, presents contract information, reviews real estate principles and property descriptions, assists with negotiating agreements, and writes reports.	50%
2	S	Completes market and data analysis by reviewing schedules, reviewing data and analyzing information; prepares reports and files, ensuring compliance with local, state and federal requirements; interprets drawings, legal descriptions and plans; researches ownership issues, reviews titles, determines market approaches, and coordinates actions.	30%
3	S	Assists in negotiating with a variety of tenants, agencies, and departments, developing criteria for property inventory systems; provides information to consultants on properties and future plans; locates resources, assists with managing assets; and collects and compiles data and related information.	20%

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JOB REQUIREMENTS:

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	-Description of Minimum Job Requirements-
Formal Education	Work requires broad knowledge in a general professional or technical field. Knowledge is normally acquired through four (4) years of an accredited college or university resulting in a Bachelor's degree or equivalent in Business Administration, Public Administration or a related field.
	Additional directly related experience beyond the minimum requirement may substitute for the required education based on the ratio of one and a half (1.5) years of experience for each (1) year of education.
Experience	A minimum of one (1) year of experience in a professional real estate field.
Supervision	Job has no responsibility for the direction or supervision of others.
Human Collaboration Skills	Work may require providing advice to others outside direct reporting relationships on specific problems or general policies. Contacts may require the consideration of different points of view to reach agreement. Elements of persuasion may be necessary to gain cooperation and acceptance of ideas.
Freedom to Act	The employee normally performs the duty assignment after receiving general instructions as to methods, procedures, and desired end results. There is some opportunity for discretion when making selections among a few, easily identifiable choices. The assignment is usually reviewed upon completion.
Technical Skills	Skilled: Work requires a comprehensive, practical knowledge of a technical field with use of analytical judgment and decision-making abilities appropriate to the work environment of the organization.
Budget Responsibility	Position has no fiscal responsibility.
Reading	Intermediate - Ability to read papers, periodicals, journals, manuals, dictionaries, thesauruses, and encyclopedias. Ordinarily, such education is obtained in high school up to college. However, it may be obtained from experience and self-study.
Math	Intermediate - Ability to deal with a system of real numbers; and practical application of fractions, percentages, ratios/proportions and measurement. Ordinarily, such education is obtained in high school up to college. However, it may be obtained from experience and self-study.
Writing	Intermediate - Ability to write reports, prepare business letters, expositions, and summaries with proper format, punctuation, spelling, and grammar, using all parts of speech. Ordinarily, such education is obtained in high school up to college. However, it may be obtained from experience and self-study.
Certification & Other Requirements	

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KNOWLEDGE

- Professional Real Estate practices.
- Right of Way maps.
- Title insurance reports.
- Uniform Relocation and Acquisition Act.
- Basic contract administration.
- Data presentation methods and techniques.
- Inventory and records management systems.
- Local real estate market and development climate.
- Metroscan property database program.
- Real estate principals and procedures.

SKILLS

- Advanced word processing, spreadsheet, presentation and database software.
- Specialized software related to functional area.

ABILITIES

- Prepare written offers.
- Prepare summary statements.
- Prepare license, lease and permits.
- Collect and reconcile revenue and rents.
- Understand legal aspects of Real Estate.
- Learn techniques and skills for successful negotiations.
- Perform data analysis.
- Perform market analysis.
- Coordinate information and services between many entities.
- Manage multiple priorities and deadlines in a dynamic environment.
- Learn District policies and procedures.
- Communicate effectively, both orally and in writing.
- Establish and maintain cooperative working relationships.

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OVERALL PHYSICAL STRENGTH DEMANDS:

-I	-Physical strength for this position is indicated below with "X"-				
Sedentary	Light X	Medium	Heavy	Very Heavy	
Exerting up to 10 lbs. occasionally or negligible weights frequently; sitting most of the time.	Exerting up to 20 lbs. occasionally, 10 lbs. frequently, or negligible amounts constantly OR requires walking or standing to a significant degree.	Exerting 20-50 lbs. occasionally, 10-25 lbs. frequently, or up to 10 lbs. constantly.	Exerting 50-100 lbs. occasionally, 10-25 lbs. frequently, or up to 10-20 lbs. constantly.	Exerting over 100 lbs. occasionally, 50-100 lbs. frequently, or up to 20-50 lbs. constantly.	

PHYSICAL DEMANDS:

C	F	0	R	N
Continuously	Frequently	Occasionally	Rarely	Never
2/3 or more of the time.	From $1/3$ to $2/3$ of the time.	Up to 1/3 of the time.	Less than 1 hour per week.	Never occurs.

Note: This is intended as a description of the way the job is currently performed. It does not address the potential for accommodation.

-Physical Demand-	-Frequency-	-Brief Description-
Standing	0	Making presentations, observing work site, observing work duties, communicating with co-workers
Sitting	F	Desk work, meetings, driving
Walking	0	To other departments/offices, around work site
Lifting	R	Supplies, equipment, files
Carrying	R	Supplies, equipment, files
Pushing/Pulling	0	File drawers, tables and chairs
Reaching	R	For supplies, for files
Handling	0	Paperwork, monies
Fine Dexterity	F	Computer keyboard, telephone keypad, calculator
Kneeling	О	Filing in lower drawers, retrieving items from lower
		shelves/ground
Crouching	О	Filing in lower drawers, retrieving items from lower
		shelves/ground
Crawling	0	Under equipment, inside attics/pipes/ditches
Bending	О	Filing in lower drawers, retrieving items from lower
		shelves/ground
Twisting	F	From computer to telephone, getting inside vehicle
Climbing	0	Stairs
Balancing	О	On ladders, on equipment, on step stools
Vision	С	Reading, computer screen, driving, observing work site
Hearing	F	Communicating via telephone/radio; to co-workers/public,
		listening to equipment
Talking	F	Communicating via telephone/radio; to co-workers/public
Foot Controls	0	Driving
Other		
(specified if applicable)		

MACHINES, TOOLS, EQUIPMENT, SOFTWARE, AND HARDWARE:

Copier, SAP, computer and associated hardware and software.

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N

ENVIRONMENTAL FACTORS:

С	F	О	R	N
Continuously	Frequently	Occasionally	Rarely	Never

-Health and Safety Factors-			
Mechanical Hazards	N		
Chemical Hazards	N		
Electrical Hazards	N		
Fire Hazards	N		
Explosives	N		
Communicable Diseases	N		
Physical Danger or Abuse	N		
Other (see 1 below)	N		

Daily	Several Times Per Week	Several Times Per Month	Seasonally	Never
	—			
	-Enviro	onmental F	actors-	
Respirator	v Hazards			M

M

-Environmental Factors-	
Respiratory Hazards	M
Extreme Temperatures	S
Noise and Vibration	M
Wetness/Humidity	S
Physical Hazards	M

PROTECTIVE EQUIPMENT REQUIRED:

None

NON-PHYSICAL DEMANDS:

F	0	R	N
Frequently	Occasionally	Rarely	Never
From 1/3 to 2/3 of the time	Up to 1/3 of the time	Less than 1 hour per week	Never occurs

-Description of Non-Physical Demands-	-Frequency-
Time Pressure	F
Emergency Situation	F
Frequent Change of Tasks	F
Irregular Work Schedule/Overtime	О
Performing Multiple Tasks Simultaneously	F
Working Closely with Others as Part of a Team	F
Tedious or Exacting Work	R
Noisy/Distracting Environment	R
Other (see 2 below)	N

⁽²⁾ N/A

PRIMARY WORK LOCATION:

Office Environment	X	Vehicle	
Warehouse		Outdoors	
Shop		Other (see 3 below)	
Recreation/Neighborhood Center			

(3)N/A

The above statements are intended to describe the general nature and level of work being performed by individuals assigned to this position. They are not intended to be an exhaustive list of all responsibilities, duties, and skills required. This description is subject to modification as the needs and requirements of the position change.

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⁽¹⁾ N/A